| 09:44:42 | 1  | A        | And sales.  |
|----------|----|----------|---|
|          | 2  | Q        | Are you still doing real estate sales?              |
|          | 3  | A        | No.   |
|          | 4  | Q        | When did you cease doing real estate sales?         |
|          | 5  | A        | It's been quite a few years. I haven't renewed      |
|          | 6  | my licen | se.   |
|          | 7  | Q        | Do you recall the last year your license was in     |
|          | 8  | effect?  |   |
|          | 9  | А        | I don't remember. I would have to look it up.       |
|          | 10 | Q        | Do you have an estimate?                            |
|          | 11 | А        | 2003.   |
|          | 12 | Q        | Now other than real estate appraisal do you have    |
|          | 13 | any othe | r job, occupation, business?                        |
|          | 14 | A        | I do search engine optimization for some clients    |
| 09:45:25 | 15 | and some | websites.   |
|          | 16 | Q        | (How many clients do you have in the search engine) |
|          | 17 | optimiza | tion business?                                      |
|          | 18 | A        | It's off and on so generally I'll do it once. So    |
|          | 19 | I don't  | retain the client.                                  |
|          | 20 | Q        | So it's not a repeat business once you do it?       |
|          | 21 | A        | With some clients it was.                           |
|          | 22 | Q        | Approximately how many clients did you have total   |
|          | 23 | in your  | search engine optimization business since you       |
|          | 24 | started? |   |
|          | 25 | A        | A hundred.  |
|          |    |          |   |
|          |    |          |   |